

The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023

The banner features a dark teal background with a faint world map and binary code. On the right, there is a grid of hexagonal icons representing various industries: a factory, a car, an airplane, a storefront, a gear, a mobile phone, a medical symbol, a laptop, and a crane.

CIMdata

**The Digital Thread:
The Industrial User Perspective
PLM Market & Industry Forum
A CIMdata Leadership Event**

30 March 2023—Ann Arbor, MI USA

*James Roche, A&D Practice Director, j.roche@CIMdata.com
+1.734.668.9922*

#plm4um
www.CIMdata.com
Copyright © 2023

This slide uses the same background and icon grid as the event banner.

CIMdata Defining What Comes Next in Digital Transformation

Strategic management consulting for competitive advantage in global markets

The leading independent authority on PLM and its digital transformation. We provide research, education, and strategic consulting to clients around the world.

**OUR MISSION:
Maximizing clients' ability to design, deliver, and support innovative products and services.**

www.CIMdata.com
Copyright © 2023

The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023

CIMdata

Presenter's Profile



James Roche
Aerospace & Defense
Practice Director

- 35+ years of experience in transformation and IT enablement of product development and manufacturing processes.
- Strategic advisor and program manager for PLM programs across the Americas, Europe, and Asia.
- PLM Practice Manager at CSC Consulting and at A.T. Kearney.
- Previously with EDS, served as chief architect for General Motors' worldwide engineering systems.
- Areas of Focus
 - Facilitating cooperation within the aerospace and defense industry
 - Strategically expanding PLM within aerospace and defense companies
 - Extending PLM from airframe and propulsion OEMs to their external value chains

Copyright © 2023

Key Takeaways



What you should understand at the end of this session

- Perspectives of industry leaders regarding the nature of the digital thread and drivers for investment
- Where and how industry leaders have successfully implemented portions of their digital thread vision
- Where and how industry leaders are planning to invest in future expansion of their digital thread vision
- The most significant barriers that have been faced and mitigation methods employed by industry leaders in pursuit of their digital thread vision
- How industry leaders view the current state of digital thread enabling technologies and the degree of alignment with their solution providers

Copyright © 2023

The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023



Agenda

- Introduction
- Digital Thread Status & Trends in Industry – Research Findings
 - The What & Why of the Digital Thread
 - The Current Reality of Digital Thread in Industry
 - Planning Investment for Digital Thread Expansion in Industry
 - Solution Capability and Provider Alignment
- Concluding Remarks

5 Copyright © 2023



Aerospace & Defense PLM Action Group


Mission


An association of aerospace & defense companies within CIMdata's globally recognized PLM Community Program, which functions as a **PLM advocacy group** to:


- Set the direction for the aerospace & defense industry on PLM-related topics that matter to members
- Promote common industry PLM processes and practices
- Define requirements for common interest PLM-related capabilities
- Communicate with a unified voice to PLM solution providers
- Sponsor collaborative PLM research on member-prioritized industry and technology topics


Founded in February 2014 – Website: www.ad-pag.com


Members
















6 Copyright © 2023

The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023



Collaborative Research Program



Study Digital Thread current state and future trends



Sponsors











Objective

The A&D PLM Action Group members and the PLM solution provider sponsors share a common objective for this research – To gain understanding of needs and opportunities within industry that will inform Digital Thread solution strategy and roadmap

Copyright © 2023



Information Gathering



Subject matter (domain) expert interviews & an online survey of committed professionals

Interviews

- Interviews were conducted by CIMdata with three communities:
 - 5 participating PLM solution providers,
 - 5 key A&D customers nominated by the participating solution providers, and
 - 5 AD PAG member companies
- The 10 A&D companies interviewed included
 - 9 of the Top 40 (23%),
 - 7 of the Top 20 (35%), and
 - 5 of the Top 10 (50%)
- The learnings from the interviews were applied to develop the line of inquiry in the web-based survey

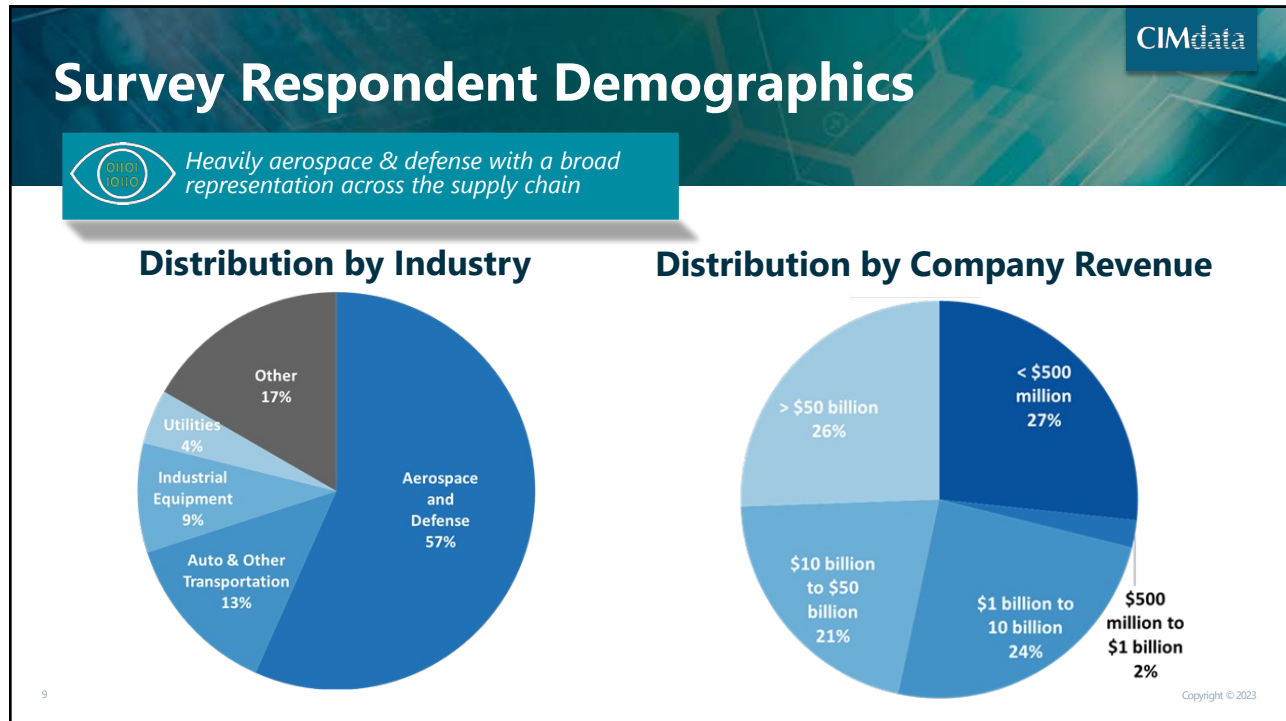
Survey

- A total of 90 complete and validated online survey responses were received and analyzed
- The survey was intentionally designed to be a challenge for the respondent
 - Answering the questions required a deep understanding of the current status and future plans for digital thread realization within the respondent's company
 - The average time to complete the survey was approximately 30 minutes
- Achieved desired effect
 - Only domain experts on the topic of digital thread invested the time and effort needed to complete the survey

Copyright © 2023

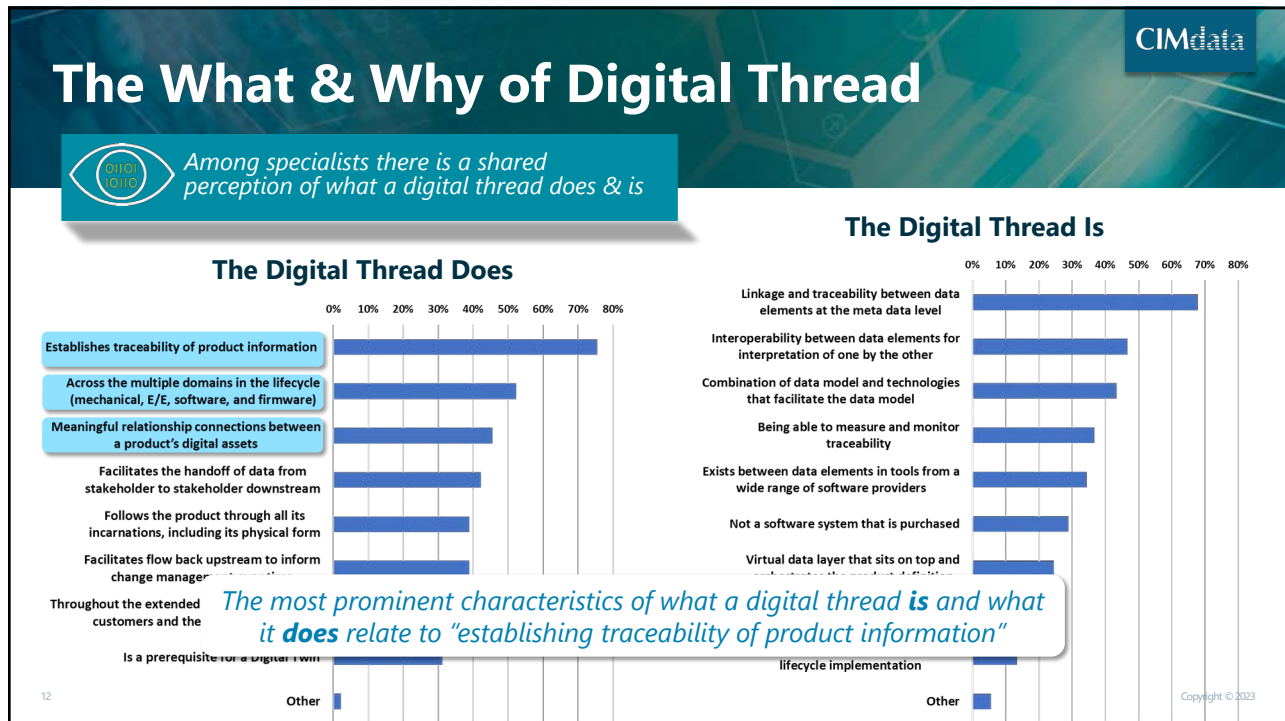
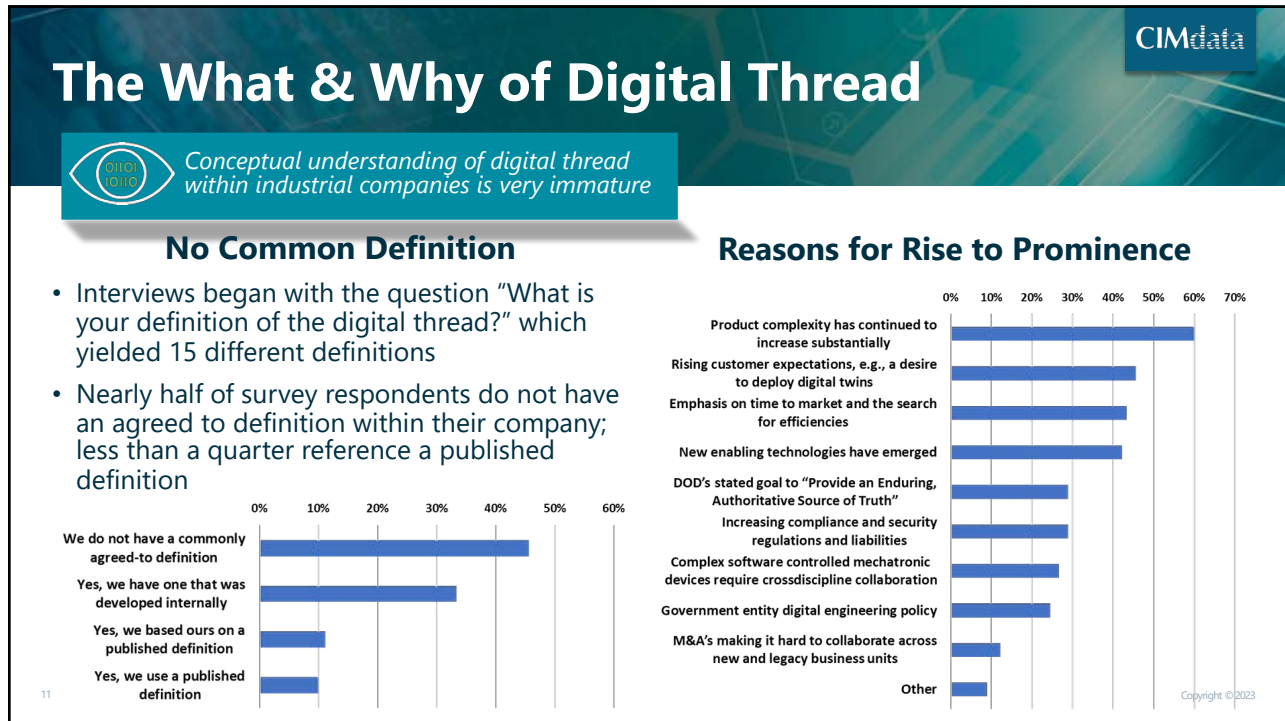
The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023



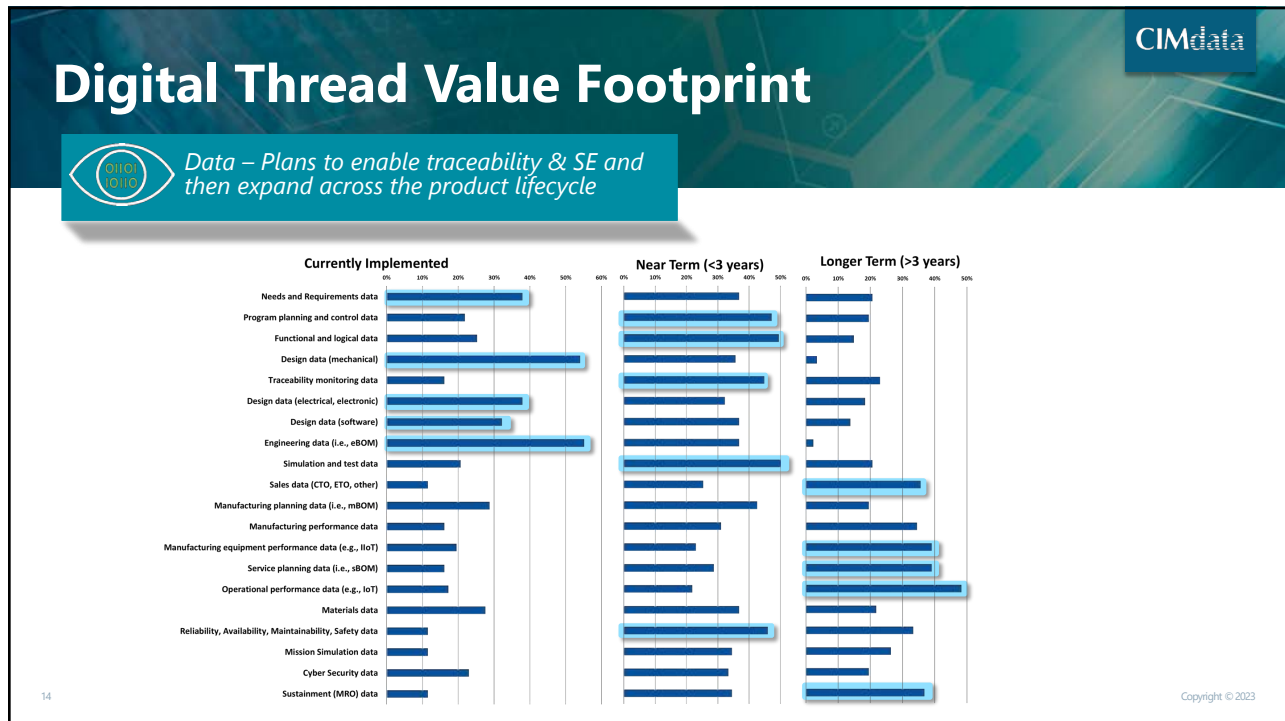
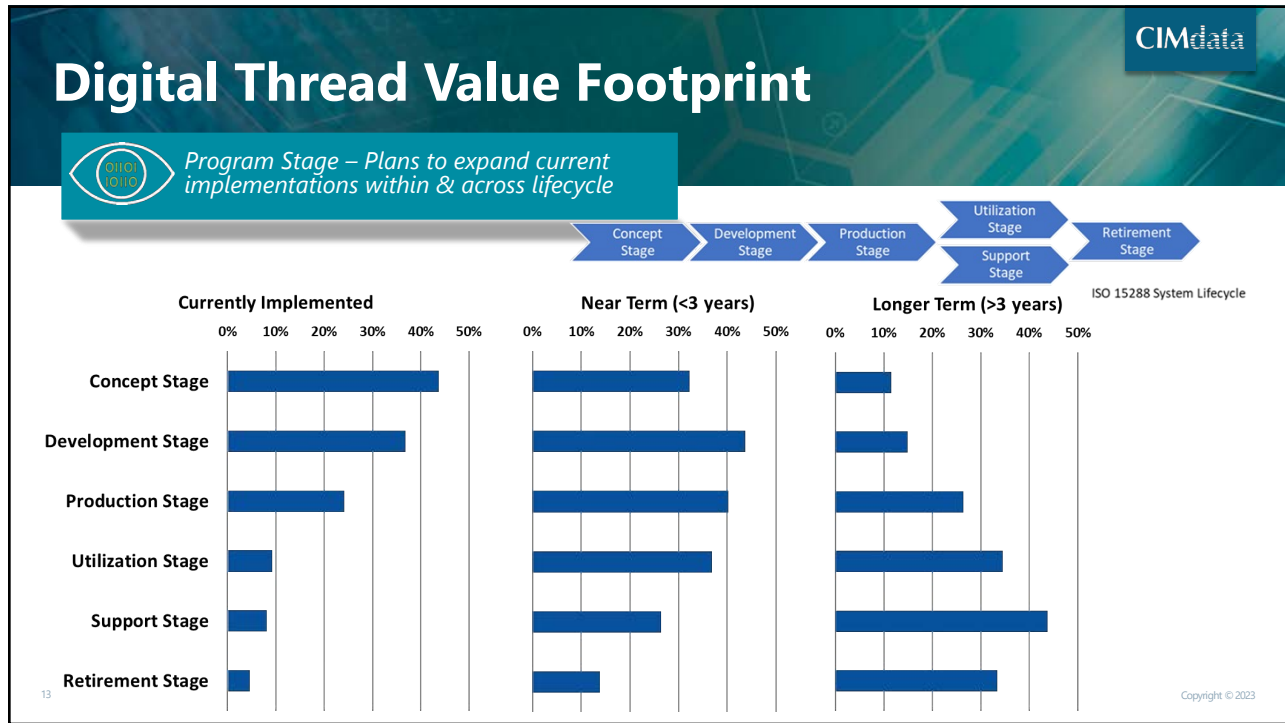
The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023



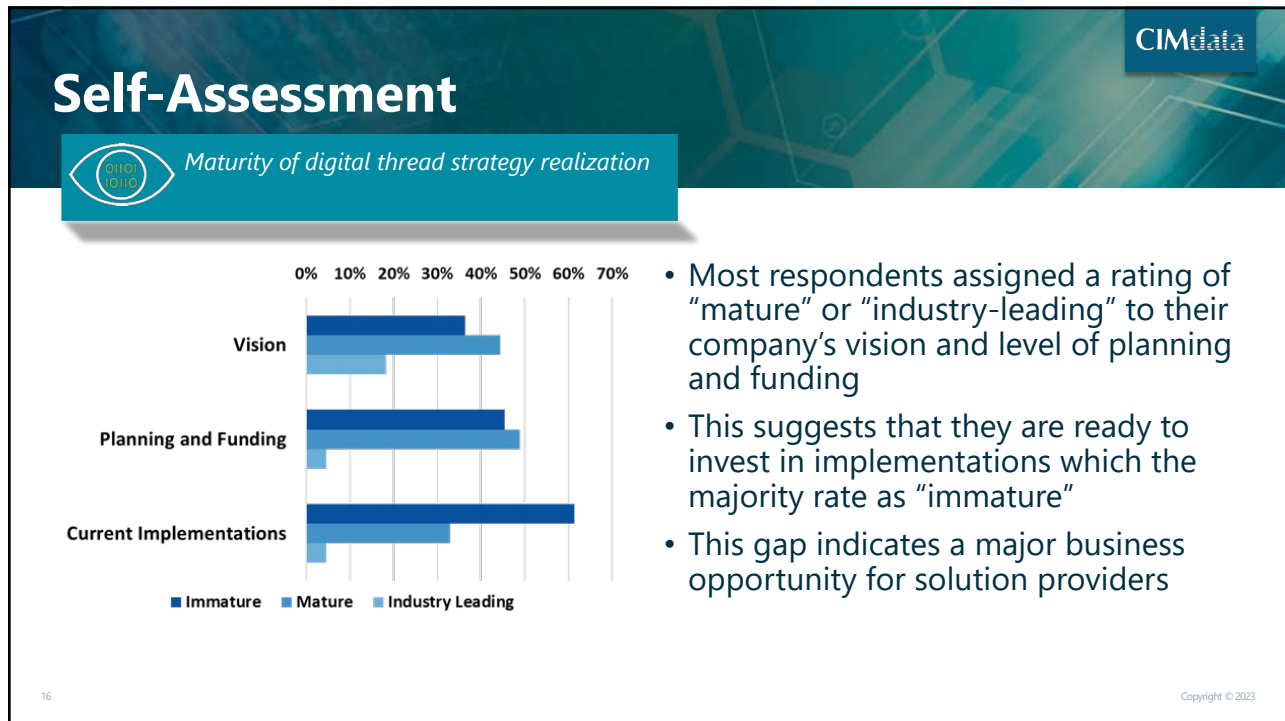
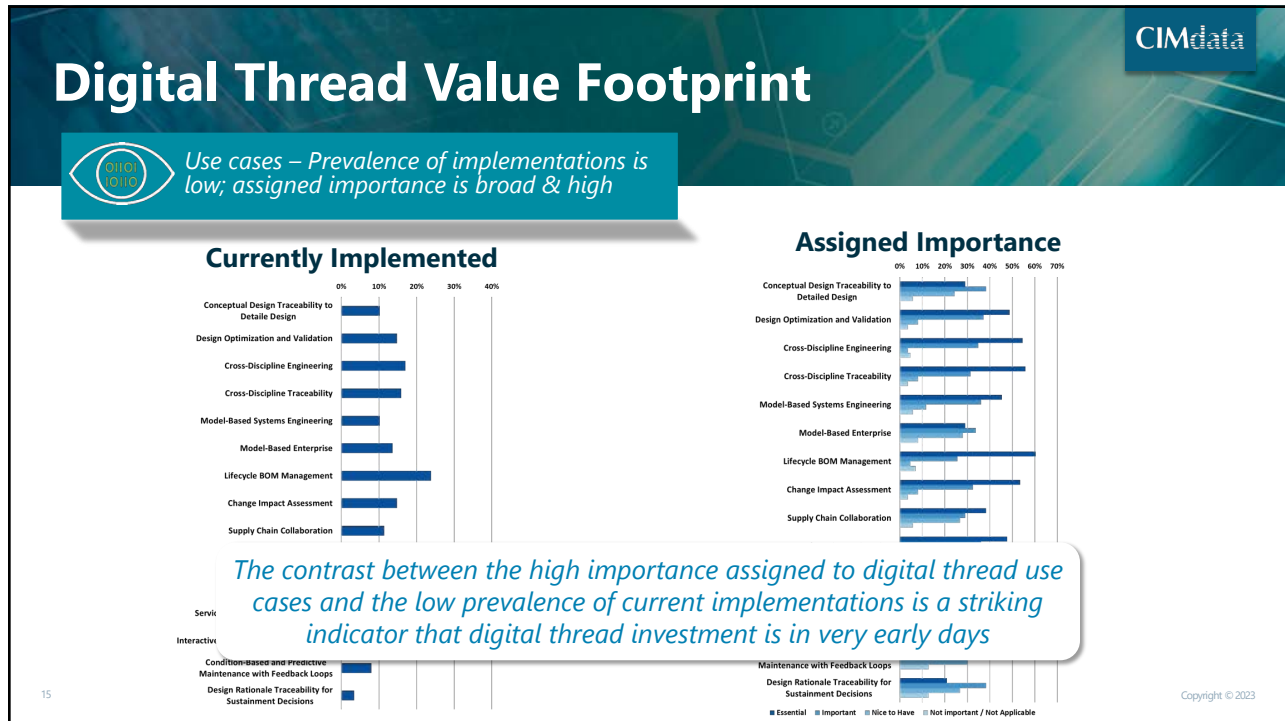
The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023



The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023



The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023



Looking to the Future


Industry leaders are taking a broader view as they enter a more complex phase

- There will be more investment in production and service
- There will be increased emphasis on extending the digital thread community to include customers, partners, and suppliers more fully
- MBSE will be a fundamental driver of future investment
- The next stage will be more complex and transformative
 - There are examples of established programs that enjoy strong support from a well-informed and motivated senior management
 - But many are struggling to build awareness within their leadership and achieve early successes as proof points to motivate executive engagement and funding for execution

17
Copyright © 2023



Future Investment Priorities


Top pain points relate to accessibility and traceability; top opportunities relate to SE

Pain Points



Pain Point	Near Term	Longer Term	Not in Plan
Inability to trace requirements throughout product data	65%	15%	15%
Productivity loss finding and validating data	60%	10%	10%
Inability to collect and act upon operational data	55%	15%	10%
Ingesting product data from multiple sources in multiple formats	50%	15%	10%
Accessing key data attributes locked within the models	50%	15%	10%
Lack of data consistency throughout product lifecycle	45%	15%	10%
Compliance and industry regulations	40%	15%	10%
Waste in the form of scrap and rework	40%	15%	10%
Inability to track products in use	40%	15%	10%
Safety / Catastrophic failure avoidance / Liability avoidance	40%	15%	10%
Cross-discipline configuration coordination (mech, E/E, SW)	40%	15%	10%
Compliance with customer contracts or RFP differentiators	35%	15%	10%

Opportunities



Opportunity	Near Term	Longer Term	Not in Plan
Systems engineering/MBD/MBE/MBSE	60%	15%	10%
Quality compliance	55%	15%	10%
Readiness analysis by integrating PLM, ERP and logistics data	55%	15%	10%
Closed-loop verification & validation to requirements	50%	15%	10%
Simulation to design revision traceability	45%	15%	10%
Full Digital Thread search	45%	15%	10%
Closed-loop quality	45%	15%	10%
Digital Twin configuration traceability	45%	15%	10%
Model-based service	40%	15%	10%
Measurement of digital thread coverage	35%	15%	10%
Seamless integration of sub-system suppliers with system OEM	35%	15%	10%
Enablement of artificial intelligence and machine learning (AI/ML)	35%	15%	10%
Process enablement with behaviors, events, and semantics	35%	15%	10%


18
Copyright © 2023

The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023

CIMdata

Strategies for Success


 An area of divergence between industry leaders is the focus of their implementations

- For some, it is providing **interfaces to source applications** to extract and associate product data artifacts and attributes, something like a search engine
- For others, the key is the **association and traceability of dependencies** between artifacts in support of a use case, such as the linkage and traceability of requirements through functional/physical design to simulation and test
- For a few, their current focus is on **data governance**, which they believe is foundational for a richer and more extensive set of product lifecycle use cases

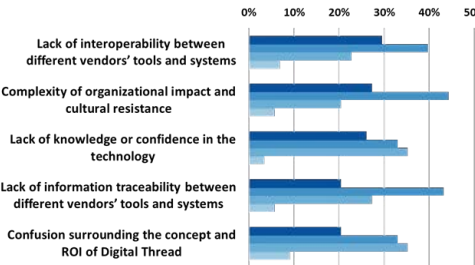
19 Copyright © 2023

CIMdata

Strategies for Success

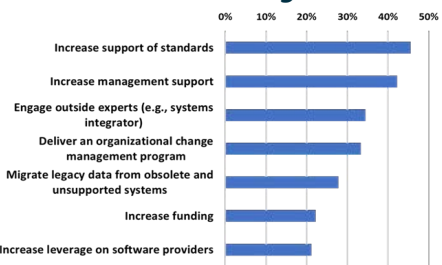
 Inhibitors to formulating & executing a digital thread strategy & proposed mitigations

Principal Inhibitors



Inhibitor	Most Significant	Major	Minor	Don't know
Lack of interoperability between different vendors' tools and systems	45%	35%	15%	5%
Complexity of organizational impact and cultural resistance	35%	45%	15%	5%
Lack of knowledge or confidence in the technology	30%	35%	25%	10%
Lack of information traceability between different vendors' tools and systems	25%	45%	25%	5%
Confusion surrounding the concept and ROI of Digital Thread	20%	35%	30%	15%

Means for Mitigation



Mitigation	Most Significant	Major	Minor	Don't know
Increase support of standards	45%	40%	10%	5%
Increase management support	40%	45%	10%	5%
Engage outside experts (e.g., systems integrator)	35%	30%	25%	10%
Deliver an organizational change management program	30%	35%	25%	10%
Migrate legacy data from obsolete and unsupported systems	25%	30%	35%	10%
Increase funding	20%	25%	30%	25%
Increase leverage on software providers	20%	25%	30%	25%

The number 1 inhibitor to formulating and executing a digital thread strategy is "lack of interoperability between different vendors' tools and systems"

The number 1 proposed means for mitigation is to "increase support of standards"

20 Copyright © 2023

The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023




Solution Technologies



Key technical considerations

- **Core to the value of digital thread is traceability** across source and derivative product-related artifacts along the lifecycle & throughout the extended enterprise
- The **digital thread value landscape is distributed across a heterogeneous value chain** from customer to OEM to partners and multiple tiers of suppliers. This reality drives the need for data interoperability and elevates the importance of standards and openness of enabling solution architectures
- **Proven technical solutions exist for enabling the digital thread**, and leading solution providers are investing heavily in research-guided strategies and roadmaps to further strengthen their offerings
- **Data is the foundation of the digital thread**. This reality elevates the importance of sound data governance and a cleansed repository, especially as use case implementations proliferate and must be interlinked into an extended thread

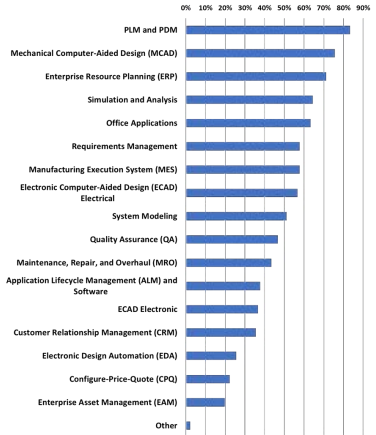
21 Copyright © 2023



Solution Technologies

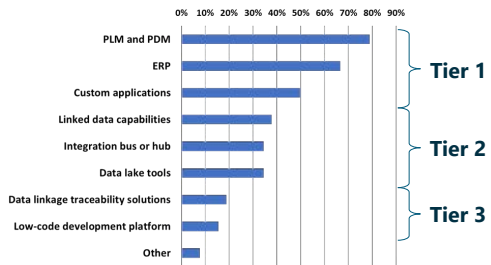

Enabling technologies in use today to create, consume and link product lifecycle data

Technologies Used to Create & Consume



Technology	Usage (%)
PLM and PDM	85
Mechanical Computer-Aided Design (MCAD)	75
Enterprise Resource Planning (ERP)	70
Simulation and Analysis	65
Office Applications	60
Requirements Management	55
Manufacturing Execution System (MES)	50
Electronic Computer-Aided Design (ECAD) Electrical	45
System Modeling	40
Quality Assurance (QA)	35
Maintenance, Repair, and Overhaul (MRO)	30
Application Lifecycle Management (ALM) and Software	25
ECAD Electronic	20
Customer Relationship Management (CRM)	15
Electronic Design Automation (EDA)	10
Configure-Price-Quote (CPQ)	5
Enterprise Asset Management (EAM)	2
Other	1

Technologies Used to Link



Technology	Usage (%)	Tier
PLM and PDM	85	Tier 1
ERP	70	Tier 1
Custom applications	55	Tier 2
Linked data capabilities	45	Tier 2
Integration bus or hub	40	Tier 2
Data lake tools	35	Tier 2
Data linkage traceability solutions	25	Tier 3
Low-code development platform	15	Tier 3
Other	5	Tier 3

Three tiers of linkage technologies

- Tier 1: Traditional solutions with the longest history
- Tier 2: Application and data integration tools
- Tier 3: Newer specialty technologies for combining data from multiple sources and establishing linkages and traceability
 - Expect the ranking of these to rise significantly over the next few years

Copyright © 2023

The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023

CIMdata

Solution Technologies



Solution capability and provider alignment

- Attitudes on solution capability and provider alignment are mixed
- Some industry leaders are quite critical, especially regarding data model accessibility and flexibility to comply with a corporate data governance strategy
- Others are somewhat neutral or slightly positive. They feel that some providers are moving in the right direction; some are not
- Several feel that solutions have improved significantly in the last 5 to 10 years and, despite some remaining gaps, are now fully capable
- Some express satisfaction that “good partnering” is happening

23

Copyright © 2023

CIMdata

Agenda

- Introduction
- Digital Thread Status & Trends in Industry – Research Findings
 - The What & Why of the Digital Thread
 - The Current Reality of Digital Thread in Industry
 - Planning Investment for Digital Thread Expansion in Industry
 - Solution Capability and Provider Alignment
- Concluding Remarks

24

Copyright © 2023

The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023



Concluding Remarks

 Learnings from the research – the current reality (1 of 2)

- Industry investment planning is widely based on use cases and the associated ROI
- Digital thread investment within the ecosystem of industrial users, their customers, suppliers, and solution providers is poised for rapid growth
- New realities, such as rising customer expectations (e.g., DoD's authoritative source of truth) and new enabling technologies, are major drivers of the digital thread's rise to prominence

25 Copyright © 2023



Concluding Remarks

 Learnings from the research – the current reality (2 of 2)

- The conceptual understanding of digital thread within industrial companies is immature, but specialists within those companies have a surprisingly consistent view of what the digital thread is and does
- Lack of interoperability between different vendors' tools and systems is rated the number 1 inhibitor to formulating and executing a digital thread strategy
- Promotion of standards is rated the number 1 means for mitigation
- Current digital thread implementations are relatively modest in comparison to industrial companies' visions and plans

26 Copyright © 2023

The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023

CIMdata

Concluding Remarks

 *Learnings from the research – planning future investment*

- The top six pain points all relate to accessibility and traceability across data elements, especially of requirements throughout the lifecycle
- Systems engineering is ranked as the top new value opportunity
- The next stage of digital thread realization will be more complex and transformative
- Most industrial companies seem to be unaware of the complexities and prerequisite foundational elements as they pursue their visions
- A few have sophisticated programmatic approaches with strong support from a well-informed and motivated senior management

27 Copyright © 2023

CIMdata

Concluding Remarks

 *Learnings from the research – solution capability and provider alignment*

- There is a broad sense that solution capabilities have improved significantly in the last 5 to 10 years and that, despite some remaining gaps, these solutions are now fully capable
- The majority feel that their PLM solution providers are moderately or well aligned with their strategies for digital thread investment
- Lack of openness and dependence on 3rd parties for connectivity and data interchange with the PLM solutions is a universal concern
- Specialty technologies for combining data from multiple sources and establishing linkages and traceability are emerging to challenge the traditional platforms

28 Copyright © 2023

The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023

CIMdata

Thank You to Our Sponsors

 For contributing their knowledge and for funding this important work



AEROSPACE & DEFENSE PLM ACTION GROUP



aras



eurostep



jama
software®



ptc



SIEMENS

29 Copyright © 2023

CIMdata

To Learn More...


- Access A&D PLM Action Group resources at www.ad-pag.com
 - Digital Twin/Digital Thread Solution Definition for Aerospace and Defense: Phase 3, position paper, Feb 2023
 - Digital Twin/Digital Thread Solution Definition for Aerospace and Defense: Phase 2, position paper, Jul 2022
 - Multiple View Bill of Materials (BOM) Solution Evaluation Benchmarks, report, Jul 2020
 - Multiple View Bill of Materials, position paper, Feb 2019
- Access CIMdata resources at www.CIMdata.com
 - Multi-view BOM Value Potential, webinar, Apr 2022
 - The Digital Thread is Really a Web, with the Engineering Bill of Materials at Its Center, webinar, Sep 2021
 - Making Multi-view BOM a Reality, webinar, Mar 2020
- Contact for further discussion
James Roche, Aerospace & Defense Practice Director
Email: j.roche@CIMdata.com
Tel: +1.734.668.9922


30 Copyright © 2023

The Digital Thread: The Industrial Perspective

2023 Market & Industry Forum—30 March 2023

Questions & Answers CIMdata

 *What's on your mind?*



31 Copyright © 2023

CIMdata Defining What Comes Next in Digital Transformation

 *Strategic management consulting for competitive advantage in global markets*

Serving clients from offices in North America, Europe, and Asia-Pacific

World Headquarters Ann Arbor, Michigan USA Tel: +1.734.668.9922	EMEA Headquarters Weert, NL Tel: +31 (0) 495.533.666	Asia-Pacific Headquarters Tokyo, Japan Tel: +81.47.361.5850
--	---	--

www.CIMdata.com

32 Copyright © 2023